#### A Communication Network Perspective of Social Networks

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#### **Recent Works**

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### **Recent Works**

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Social Networks

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Provably good schemes competitive in real world

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- Controls message display, connection recommendations, etc.
- Goal: Learn models for network, design optimal control, test and refine

### **Campaigns Over Twitter**















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- Can we measure 'irritation'?
- Tradeoff between reach and irritation?
  - Structure of optimal strategies?

### $\mathbf{A} \ \mathbf{Model}$

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#### • Activity:

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#### • Response:

- Response probability of each follower known

Irritation state of a follower



Irritation state of a follower



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Response probability may depend on state

- Optimistic Case: State independent response prob.
- Pessimistic Case: No response under irritation

Data Collection and Parameter Estimation

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- $\bullet$  50+ accounts to get around rate limitation
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- Few months to few years
- Estimation of activity probabilities:
  - 26 most recent weeks
  - $24 \ge 7$  time slots
  - # weeks with tweet in the slot/# weeks

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- Confidence interval: pick only those followers with good estimates
- Only 84 followers have non-zero response probability

### **Response Probability**



### The Markov Decision Process (Finite Horizon)

### Markov Chain and Its Control

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  - Independent activity across followers
  - Activity independent of irritation state
  - Conditioned on current state, the response is independent of the past

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- **State:** Vector of irritation states of all users
  - Independent activity across followers
  - Activity independent of irritation state
  - Conditioned on current state, the response is independent of the past
- **Control:** The decision to transmit in the slot or not
  - May depend on the state; root needs to follow followers
  - State independent for many policies we consider

#### Rewards

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  - Reach = weighted sum of retweets by followers
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  - Could take into account authority scores, sentiment estimates, etc.
- Passive consumers
  - Many consume information but retweet rarely
  - # Active followers
  - A reward just to reach followers

#### Costs

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- Net irritation in campaign
  - Campaign ends in a fixed time
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- Human resource
  - # Tweets in campaign
  - Fewer tweets, lesser human effort in constructing novel tweets in campaign

### **Total Reward**



- Non-negative parameters
- Goal: Maximize expected reward
- In principle, optimal policy can be found by dynamic programming

### Simulations

#### **Optimistic Case**



#### **Pessimistic Case**



### Discussion

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- MaxAct
  - Reward for reaching passive followers

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- The general network with order of message display as control

### Thanks!