## **Recommendation Systems**

Pawan Goyal

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October 19-21, 2016

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Recommendation Systems

October 19-21, 2016 1/61

## *Recommendation System?*







Brett Lantz ₹288.40



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## Recommendation in Social Web



|                       | Technical Sales Manager - Europe<br>Thermal Transfer Products - Home office         | ×     |
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| See 1                 | The Blakemore Foundation  |       |



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# Why using Recommender Systems?

#### Value for the customers

- Find things that are interesting
- Narrow down the set of choices
- Discover new things
- Entertainment ...

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- Narrow down the set of choices
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#### Value for the provider

- Additional and unique personalized service for the customer
- Increase trust and customer loyalty
- Increase sales, click through rates, conversion etc
- Opportunity for promotion, persuasion
- Obtain more knowledge about customers

### Myths from industry

- Amazon.com generates X percent of their sales through the recommendation lists (X > 35%)
- Netflix generates X percent of their sales through the recommendation lists (X > 30%)

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#### There must be some value in it

- See recommendation of groups, jobs or people on LinkedIn
- Friend recommendation and ad personalization on Facebook
- Song recommendation at last.fm
- News recommendation at Forbes.com (+37% CTR)

#### What is given?

- User model: ratings, preferences, demographics, situational context
- Items: with or without description of item characteristics

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Recommend items that are assumed to be relevant

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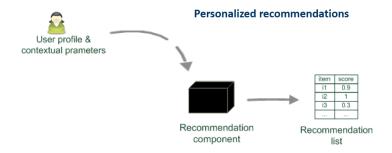
Recommend items that are assumed to be relevant

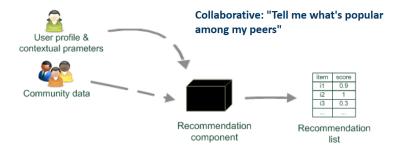
#### But

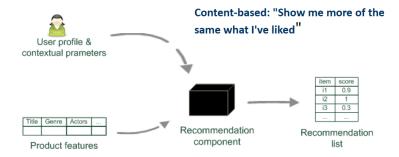
- Remember that relevance might be context-dependent
- Characteristics of the list might be important (diversity)

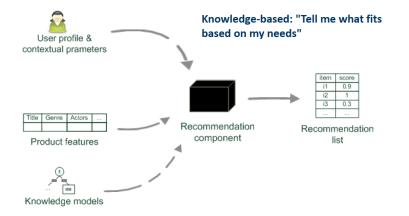
Recommender systems reduce information overload by estimating relevance

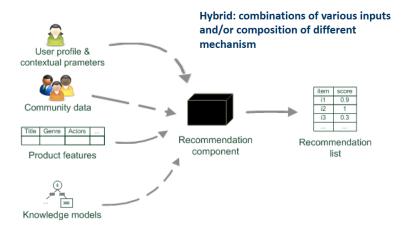












|                 | Pros 👌  | Cons 🐬   |
|-----------------|---|--|
| Collaborative   | No knowledge-<br>engineering effort,<br>serendipity of results,<br>learns market segments               | Requires some form of rating<br>feedback, cold start for new users<br>and new items                    |
| Content-based   | No community required,<br>comparison between<br>items possible  | Content descriptions necessary,<br>cold start for new users, no<br>surprises                           |
| Knowledge-based | Deterministic<br>recommendations,<br>assured quality, no cold-<br>start, can resemble sales<br>dialogue | Knowledge engineering effort to<br>bootstrap, basically static, does<br>not react to short-term trends |

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- applicable in many domains (book, movies, ...)

#### Approach

Use the "wisdom of the crowd" to recommend items

#### Basic assumption and idea

- Users give ratings to catalog items (implicitly/explicitly)
- Customers with certain tastes in the past, might have similar tastes in the future

## User-based Collaborative Filtering

- Given an active user Alice and an item i not yet seen by Alice
- The goal is to estimate Alice's rating for this item, e.g., by

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  - Find a set of users who liked the same items as Alice in the past and who have rated item i
  - use, e.g. the average of their ratings to predict, if Alice will like item i
  - Do this for all items Alice has not seen and recommend the best-rated ones

|       | ltem1 | ltem2 | ltem3 | ltem4 | ltem5 |
|-------|-------|-------|-------|-------|-------|
| Alice | 5     | 3     | 4     | 4     | ?     |
| User1 | 3     | 1     | 2     | 3     | 3     |
| User2 | 4     | 3     | 4     | 3     | 5     |
| User3 | 3     | 3     | 1     | 5     | 4     |
| User4 | 1     | 5     | 5     | 2     | 1     |

# User-based Collaborative Filtering

#### Some first questions

- How do we measure similarity?
- How many neighbors should we consider?
- How do we generate a prediction from the neighbors' ratings?

|       | ltem1 | ltem2 | ltem3 | ltem4 | ltem5 |
|-------|-------|-------|-------|-------|-------|
| Alice | 5     | 3     | 4     | 4     | ?     |
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# Popular similarity model

#### Pearson Correlation

$$sim(a,b) = \frac{\sum_{p \in P} (r_{a,p} - \overline{r_a})(r_{b,p} - \overline{r_b})}{\sqrt{\sum_{p \in P} (r_{a,p} - \overline{r_a})^2} \sqrt{\sum_{p \in P} (r_{b,p} - \overline{r_b})^2}}$$

- *a*,*b*: users
- *r*<sub>*a*,*p*</sub>: rating of user *a* for item *p*
- P: set of items, rated both by a and b
- $\overline{r_a}$ ,  $\overline{r_b}$ : user's average ratings
- Possible similarity values are between -1 to 1

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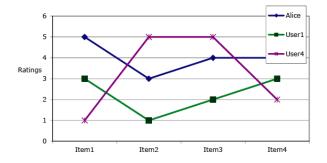
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#### *For the example considered*

- sim(Alice, User1) = 0.85
- sim(Alice, User4) = -0.79

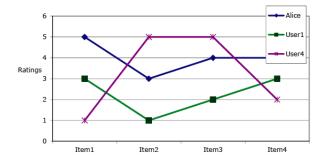
## Pearson Correlation

#### Takes Difference in rating behavior into account



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#### Works well in usual domains

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• A common prediction function:

$$pred(a,p) = \overline{r_a} + \frac{\sum_{b \in N} sim(a,b) * (r_{b,p} - \overline{r_b})}{\sum_{b \in N} sim(a,b)}$$

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$$pred(a,p) = \overline{r_a} + \frac{\sum_{b \in N} sim(a,b) * (r_{b,p} - \overline{r_b})}{\sum_{b \in N} sim(a,b)}$$

- Calculate, whether the neighbor's ratings for the unseen item *i* are higher or lower than their average
- Combine the rating differences use similarity as a weight
- Add/subtract neighbor's bias from the active user's average and use this as a prediction

# Item-based Collaborative Filtering

Basic Idea

Use the similarity between items to make predictions

# Item-based Collaborative Filtering

#### Basic Idea

Use the similarity between items to make predictions

#### For Instance

- Look for items that are similar to Item5
- Take Alice's ratings for these items to predict the rating for Item5

|       | ltem1 | ltem2 | Item3 | Item4 | Item5 |
|-------|-------|-------|-------|-------|-------|
| Alice | 5     | 3     | 4     | 4     | ?     |
| User1 | 3     | 1     | 2     | 3     | 3     |
| User2 | 4     | 3     | 4     | 3     | 5     |
| User3 | 3     | 3     | 1     | 5     | 4     |
| User4 | 1     | 5     | 5     | 2     | 1     |

- Ratings are seen as vector in *n*-dimensional space
- Similarity is calculated based on the angle between the vectors

$$sim(ec{a},ec{b}) = rac{ec{a}\cdotec{b}}{ec{a}ec{s}ec{ec{b}}ec{s}$$

Adjusted cosine similarity: take average user ratings into account

$$sim(a,b) = \frac{\sum_{u \in U} (r_{u,a} - \overline{r_u})(r_{u,b} - \overline{r_u})}{\sqrt{\sum_{u \in U} (r_{u,a} - \overline{r_u})^2} \sqrt{\sum_{u \in U} (r_{u,b} - \overline{r_u})^2}}$$

- Calculate all pair-wise item similarities in advance
- The neighborhood to be used at run-time is typically rather small, because only those items are taken into account which the user has rated
- Item similarities are supposed to be more stable than user similarities

### Pure CF-based systems only rely on the rating matrix

### Explicit ratings

- Most commonly used (1 to 5, 1 to 10 response scales)
- Research topics: what about multi-dimensional ratings?
- **Challenge:** Sparse rating matrices, how to stimulate users to rate more items?

## Pure CF-based systems only rely on the rating matrix

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- **Challenge:** Sparse rating matrices, how to stimulate users to rate more items?

## Implicit ratings

- clicks, page views, time spent on some page, demo downloads ..
- Can be used in addition to explicit ones; question of correctness of interpretation

#### Cold start problems

How to recommend new items? What to recommend to new users?

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Use another method (e.g., content-based, demographic or simply non-personalized) in the initial phase

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#### Alternatives

- Use better algorithms (beyond nearest-neighbor approaches)
- Example: Assume "transitivity" of neighborhoods

#### Recursive CF

• Assume there is a very close neighbor *n* of *u* who however has not rated the target item *i* yet.

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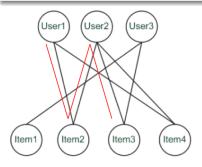
#### Recursive CF

- Assume there is a very close neighbor *n* of *u* who however has not rated the target item *i* yet.
- Apply CF-method recursively and predict a rating for item *i* for the neighbor *n*
- Use this predicted rating instead of the rating of a more distant direct neighbor

|       | ltem1 | ltem2 | ltem3 | ltem4 | ltem5 |            |
|-------|-------|-------|-------|-------|-------|------------|
| Alice | 5     | 3     | 4     | 4     | ? 🗖   |            |
| User1 | 3     | 1     | 2     | 3     | ? 🗲   | sim = 0.85 |
| User2 | 4     | 3     | 4     | 3     | 5     | Predict    |
| User3 | 3     | 3     | 1     | 5     | 4     | rating for |
| User4 | 1     | 5     | 5     | 2     | 1     | User1      |

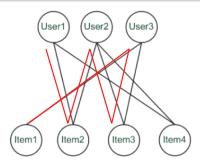
#### Graph-based methods: Spreading activation

- Idea: Use paths of lengths 3 and 5 to recommend items
- Length 3: Recommend Item3 to User1
- Length 5: Item1 also recommendable



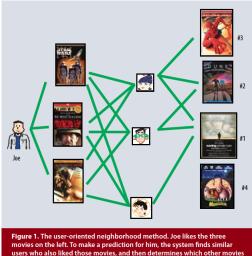
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- Are shown to be superior to the classic nearest-neighbor techniques for product recommendations
- Allow the incorporation of additional information such as implicit feedback, temporal effects, and confidence levels

### User-oriented neighborhood method



they liked. In this case, all three liked Saving Private Ryan, so that is the first recommendation. Two of them liked Dune, so that is next, and so on.

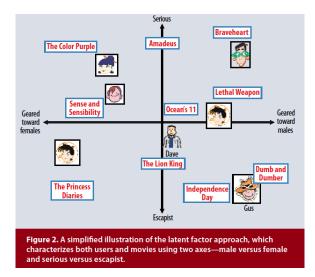
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### Latent Factor Approach



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#### Basic Idea

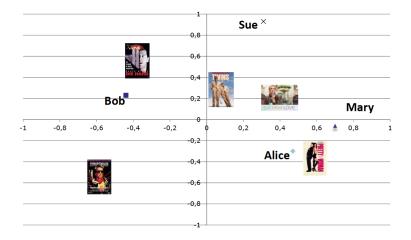
- Both users and items are characterized by vectors of factors, inferred from item rating patterns
- High correspondence between item and user factors leads to a recommendation.

- Let *M* be the matrix of user item interactions
- Use SVD to get a *k*-rank approximation

 $M_k = U_k \times \Sigma_k \times V_k^T$ 

• Prediction:  $\hat{r_{ui}} = \overline{r_u} + U_k(u) \times \Sigma_k \times V_k^T(i)$ 

# SVD: Example



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| • SVD          | :     | $M_k$ | $=U_k \times \Sigma_k$ | $\times V_k^T$              |              | <b>.</b> | TEVINS     | Commenter P  |       |
|----------------|-------|-------|------------------------|-----------------------------|--------------|----------|------------|--------------|-------|
| U <sub>k</sub> | Dim1  | Dim2  |                        | V <sub>k</sub> <sup>T</sup> |              | DIE HARD | MA         | EAT PRAYLOVE | J     |
| Alice          | 0.47  | -0.30 |                        | Dim1                        | -0.44        | -0.57    | 0.06       | 0.38         | 0.57  |
| Bob            | -0.44 | 0.23  |                        | Dim2                        | 0.58         | -0.66    | 0.26       | 0.18         | -0.36 |
| Mary           | 0.70  | -0.06 |                        |                             |              |          |            |              |       |
| Sue            | 0.31  | 0.93  |                        |                             |              |          | $\sum_{k}$ | Dim1         | Dim   |
|                |       | •     | <b>T</b> T ( 11        |                             | <b>•</b> • T |          | Dim1       | 5.63         | 0     |

• Prediction: 
$$\hat{r}_{ui} = \overline{r}_u + U_k(Alice) \times \Sigma_k \times V_k^T(EPL)$$
  
= 3 + 0.84 = 3.84 Dim2 0 3.23

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- The problem, however, is the high portion of missing values
- Using only relatively few entries may lead to overfitting

 Both users and items are mapped to a joint latent factor space of dimensionality f,

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- $q_i^T p_u$  captures the interaction between user *u* and item *i*
- This approximates user *u*'s rating of item *i*, denoted by *r<sub>ui</sub>*

$$\hat{r_{ui}} = q_i^T p_u$$

Major Challenge

Computing the mapping of each item and user to factor vectors  $q_i, p_u \in R^f$ 

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Computing the mapping of each item and user to factor vectors  $q_i, p_u \in R^f$ 

#### The Learning Problem

To learn the factor vectors  $p_u$  and  $q_i$ , the system minimizes the regularized squared error on the set of known ratings:

$$min_{p^*,q^*} \sum_{(u,i)\in K} (r_{ui} - q_i^T p_u)^2 + \lambda(||q_i||^2 + ||p_u||^2)$$

where k is the set of (u, i) pairs for which  $r_{ui}$  is known.

$$min_{p^*,q^*} \sum_{(u,i)\in K} (r_{ui} - q_i^T p_u)^2 + \lambda(||q_i||^2 + ||p_u||^2)$$

Let  $e_{ui} = r_{ui} - q_i^T p_u$ 

Gradient descent can be written as

• 
$$q_i \leftarrow q_i + \gamma(e_{ui}p_u - \lambda q_i)$$
  
•  $p_u \leftarrow p_u + \gamma(e_{ui}q_i - \lambda p_u)$ 

# Modifying the basic approach: Adding Biases

Matrix factorization is quite flexible in dealing with various data aspects and other application-specific requirements.

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### Adding Biases

- Some users might always give higher ratings than others, some items are widely perceived as better than others.
- Full rating value may not be explained solely by  $q_i^T p_u$

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### Adding Biases

- Some users might always give higher ratings than others, some items are widely perceived as better than others.
- Full rating value may not be explained solely by  $q_i^T p_u$
- Identify the portion that individual user or item biases can explain

$$b_{ui} = \mu + b_i + b_u$$

•  $\mu$  is the overall average rating,  $b_u$  and  $b_i$  indicate the observed deviations of user u and item i respectively, from the average

### An Example

- You want a first-order estimate for user Joe's rating of the movie Titanic.
- Let the average rating over all movies,  $\mu$ , is 3.7 stars
- Titanic tends to be rated 0.5 stars above the average
- Joe is a critical user, who tends to rate 0.3 stars lower than the average
- Thus, the estimate (bias) for Titanic's rating by Joe would be (3.7+0.5-0.3)
   = 3.9 stars

Biases modify the interaction equation as

$$\hat{\mathbf{r}}_{ui} = \boldsymbol{\mu} + \boldsymbol{b}_i + \boldsymbol{b}_u + \boldsymbol{q}_i^T \boldsymbol{p}_u$$

**Four components:** global average, item bias, user bias, user-item interaction The squared error function:

$$min_{p^*,q^*,b^*} \sum_{(u,i)\in K} (r_{ui} - \mu - b_i - b_u - q_i^T p_u)^2 + \lambda(||q_i||^2 + ||p_u||^2 + b_u^2 + b_i^2)$$

- Many users may supply very few ratings
- Difficult to reach general conclusions on their taste

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- Difficult to reach general conclusions on their taste
- Incorporate additional sources of information about the users
- E.g., gather implicit feedback, use purchases or browsing history to learn the tendencies

#### **Boolean Implicit Feedback**

- N(u): set of items for which user u expressed an implicit preference
- Let item *i* be associated with  $x_i \in R^f$  [ $x_i$  is different from  $q_i$ ]
- The user can be characterized by the vector  $\sum x_i$  $i \in N(u)$

• Normalizing the sum:  $\frac{i \in \overline{N}(u)}{\sqrt{|N(u)|}}$ 

 $\sum x_i$ 

- Consider boolean attributes where user *u* corresponds to a set of attributes *A*(*u*)
- These attributes can describe gender, age group, Zip code, income level etc.
- Let a feature vector  $y_a \in R^f$  correspond to each attribute to describe a user through this set as:  $\sum_{a \in A(u)} y_a$

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Integrating enhanced user representation in the matrix factorization model:

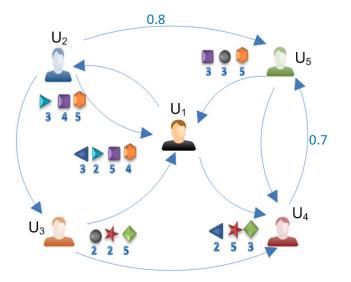
$$\hat{r_{ui}} = \mu + b_i + b_u + q_i^T [p_u + |N(u)|^{-0.5} \sum_{i \in N(u)} x_i + \sum_{a \in A(u)} y_a]$$

- In reality, product perception and popularity constantly change as new selections emerge
- Customers' inclinations evolve, leading them to redefine their taste
- The system should account for the temporal effects reflecting the dynamic, time-drifting nature of user-item interactions

- In reality, product perception and popularity constantly change as new selections emerge
- Customers' inclinations evolve, leading them to redefine their taste
- The system should account for the temporal effects reflecting the dynamic, time-drifting nature of user-item interactions
- Items that can vary over time: item biases, b<sub>i</sub>(t); user biases, b<sub>u</sub>(t); user preferences, p<sub>u</sub>(t)
- It can be integrated in the matrix factorization model as:

$$\hat{r_{ui}}(t) = \mu + b_i(t) + b_u(t) + q_i^T p_u(t)$$

## Recommendation in Social Networks



Pawan Goyal (IIT Kharagpur)

October 19-21, 2016 45/61

### Social Influence

Ratings are influenced by ratings of friends, i.e. friends are more likely to have similar ratings than strangers

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### Benefits

- Can deal with cold-start users, as long as they are connected to the social network
- Exploit social influence, correlational influence, transitivity

- Explore the network to find raters in the neighborhood of the target user
- Aggregate the ratings of these raters to predict the rating of the target user
- Different methods to calculate the "trusted neighborhood" of users

# TidalTrust; Goldbeck (2005)

- Modified breadth-first search in the network
- Consider all raters v at the shortest distance from the target user u
- Trust between *u* and *v*:

$$u_{u,v} = rac{\displaystyle\sum_{w \in N_u} t_{u,w} t_{w,v}}{\displaystyle\sum_{w \in N_u} t_{u,w}}$$

where  $N_u$  denotes the set of (direct) neighbors (friends) of u

1

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Trust depends on all connecting paths

#### Trust between direct neighbors

Can be based on profile similarity or a value provided by the users themselves.

### Predicted Rating

$$\hat{r_{u,i}} = \frac{\sum_{v \in raters} t_{u,v} r_{v,i}}{\sum_{v \in raters} t_{u,v}}$$

 $r_{v,i}$  denotes rating of user v for item i

## Predicted Rating

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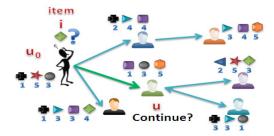
### Shortest distance?

- Efficient
- Taking a short distance gives high precision and low recall
- One can consider raters up to a maximum-depth *d*, a trade-off between precision (and efficiency) and recall

- How far to explore the network?: trade-off between precision and coverage
- Instead of far neighbors who have rated the target item, use near neighbors who have rated similar items



# Random Walk Starting from a Target User u<sub>0</sub>



#### At step k, at node u

- If *u* has rated *i*, return *r<sub>u,i</sub>*, otherwise
- With probability  $\phi_{u,i,k}$ , stop random walk, randomly select item *j* rated by *u* and return  $r_{u,j}$
- With probability 1 φ<sub>u,i,k</sub>, continue the random walk to a direct neighbor of u

- φ<sub>u,i,k</sub> gives the probability of staying at *u* to select one of its items at step *k*, while we are looking for a prediction on target item *i*
- This probability should be related to the similarities of the items rated by *u* and the target item *i*, consider the maximum similarity
- The deeper we go into the network, the probability of continuing random walk should decrease, so φ<sub>u,i,k</sub> should increase with k

$$\phi_{u,i,k} = \max_{j \in RI_u} sim(i,j) \times \frac{1}{1 + e^{-\frac{k}{2}}}$$

where  $RI_u$  denotes the set of items rated by user u

## Selecting sim(i,j)

Let  $UC_{i,j}$  be the set of common users, who have rated both items *i* and *j*, we can define the correlation between items *i* and *j* as:

$$corr(i,j) = \frac{\sum_{u \in UC_{i,j}} (r_{u,i} - \overline{r_u})(r_{u,j} - \overline{r_u})}{\sqrt{\sum_{u \in UC_{i,j}} (r_{u,i} - \overline{r_u})^2} \sqrt{\sum_{u \in UC_{i,j}} (r_{u,j} - \overline{r_u})^2}}$$

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#### Taking the effect of common users

The size of the common users is also important. For the same value of corr(i,j), if number of common users,  $|UC_{i,j}|$ , is higher, the similarity should be higher

$$sim(i,j) = \frac{1}{1 + e^{-\frac{|UC_{i,j}|}{2}}} \times corr(i,j)$$

### Three alternatives

- Reaching a node which has expressed a rating on the target item *i*
- At some user node *u*, decide to stay at the node and select one of the items rated by *u* and return the rating for that item as result of the random walk
- The random walk might continue forever, so terminate when it is very far (k > max depth). What value of k ?

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- "six-degrees of separation"

Perform several random walks, as described before and the aggregation of all ratings returned by different random walks are considered as the predicted rating  $r_{u_0,i}$ .

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Estimated rating for source user *u* on target item *i*:

$$\hat{r_{u_0,i}} = \sum_{\{(v,j)|R_{v,j}\}} P(XY_{u,i} = (v,j))r_{v,j}$$

• *XY<sub>u,i</sub>* is the random variable for stopping the random walk at node *v* and selecting item *j* rated by *v* 

#### Intuition

Can we incorporate the Social information in the matrix factorization methods?

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Can we incorporate the Social information in the matrix factorization methods?

Recollect the Matrix factorization problem

$$min_{p^*,q^*} \sum_{(u,i)\in K} (r_{ui} - \hat{r_{ui}})^2 + \lambda(||q_i||^2 + ||p_u||^2)$$

where  $r_{ui}$  is the actual rating given by user u to item i,  $\hat{r}_{ui}$  approximates user u's rating of item i, simplest of the expression being  $q_i^T p_u$ , though other biases can also be incorporated.

# Social Matrix Factorization

Basic Idea

Neighbors in the social network may have similar interests.

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#### Incorporating social factors

- Let the social network information be represented by a matrix  $S \in R^{u_0 \times u_0}$ , where  $u_0$  is the number of users.
- S<sub>u,v</sub> ∈ (0,1] denotes the directed and weighted social relationship of user u with user v
- Each of the rows of the social matrix S is normalized to 1, resulting in the new matrix S<sup>\*</sup>, such that Σ<sub>ν</sub>S<sup>\*</sup><sub>u,ν</sub> = 1 for each user u

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### Modified objective function

$$\begin{split} \min_{p^*,q^*} \sum_{(u,i)\in K} (r_{ui} - \hat{r_{ui}})^2 + \beta \sum_{\text{all } u} ((p_u - \sum_{v} S^*_{u,v} p_v) (p_u - \sum_{v} S^*_{u,v} p_v)^T) \\ + \lambda (||q_i||^2 + ||p_u||^2) \end{split}$$

# Circle-based Social Recommendation

Basic Idea

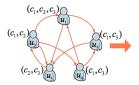
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Inferring circles based on categories

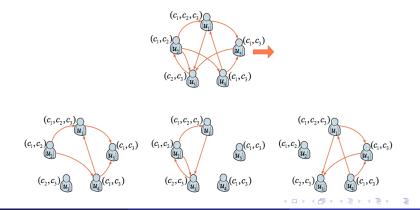


# Circle-based Social Recommendation

#### Basic Idea

A user may trust different subsets of friends regarding different domains.

### Inferring circles based on categories



Pawan Goyal (IIT Kharagpur)

v is in inferred circle c of u iff u connects to v and both are interested in the category c.

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### Example Categories

- Videos and DVDs
- Books
- Music
- Toys
- Software
- Cars
- ...

Using the nomalized trust matrix  $S^{(c)*}$ , a separate matrix mactorization model is trained for each category *c*.

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Modified Objective function

$$L^{(c)}(r^{(c)}, q^{(c)}, p^{(c)}, S^{(c)}) = \min_{p^*, q^*} \sum_{(u,i) \in K} (r^{(c)}{}_{ui} - \hat{r_{ui}}^{(c)})^2$$
  
+  $\beta \sum_{\text{all } u} ((q_u^{(c)} - \sum_{v} S^{(c)*}{}_{u,v} q^{(c)}{}_{v})(q_u^{(c)} - \sum_{v} S^{(c)*}{}_{u,v} q^{(c)}{}_{v})^T)$   
+  $\lambda (||q^{(c)}{}_{i}||^2 + ||p^{(c)}{}_{u}||^2)$ 

|       | ltem1 | Item2 | Item3 | Item4 | Item5 |
|-------|-------|-------|-------|-------|-------|
| Alice | 5     | 3     | 4     | 4     | ?     |
| User1 | 3     | 1     | 2     | 3     | 3     |
| User2 | 4     | 3     | 4     | 3     | 5     |
| User3 | 3     | 3     | 1     | 5     | 4     |
| User4 | 1     | 5     | 5     | 2     | 1     |

Consider the following ratings provided by 5 users, Alice, User1 - User4, to 5 items, Item1 to Item5.

Assume that there is an underlying social network between these 5 users, which is given by the following adjacency list. The network is directed.

| Alice, User1  | Alice, User2 | Alice, User3 |
|---------------|--------------|--------------|
| User1, User3  | User1, User4 |              |
| User2, User3  | User2, User1 |              |
| User3, User4  | User3, User2 |              |
| User4, User 3 |              |              |
|               |              |              |

Also, assume that the ratings given by the users to various items are same as in the above matrix, *except that we do not have the ratings provided by User1 and User2 to Item5 anymore.* Suppose you are using the TrustWalker method to predict the rating of Item5 by the user 'Alice'. Assuming that at each step, you can choose any of the direct neighbors with equal probability, find out the probability that the random walk will continue for more than 1 step.

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