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**CASE STUDIES:**

**QUERY AUGMENTATION IN AN  
ECOMMERCE SEARCH SYSTEM**

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# Need for query augmentation in Ecommerce systems

- Mismatch between seller-buyer vocabulary
    - Item descriptions written by sellers usually more technical
    - "persian rug" vs. "carpet"
    - "gucci purse" vs. "designer handbag"
  - Lack of domain knowledge of buyers
    - "ipod nano 32gb" has to be corrected to "ipod nano 16gb"
  - Transient inventory – items may get sold and no longer be available, seasonal buzz items, ...
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# Flipkart results for “ipod nano 16gb”

ipod nano 16gb

LECTRONICS ▾ APPLIANCES ▾ MEN ▾ WOMEN ▾ BABY & KIDS ▾ HOME &

Showing 1 – 18 of 18 results for "ipod nano 16gb"

Sort By Relevance Popularity Price -- Low to High Price -- High to Low



Apple iPod Nano 16 GB  
Silver, 2.5 Display  
4.3 ★ (451)



Apple iPod nano 7th Generation  
7th Generation 16 G...  
Pink, 2.5 Display

# Flipkart results for “ipod nano 32gb”

ipod nano 32gb

LECTRONICS ▾ APPLIANCES ▾ MEN ▾ WOMEN ▾ BABY & KIDS ▾ HOME

Showing 1 – 12 of 12 results for "ipod nano 32gb"

Sort By Relevance Popularity Price -- Low to High Price -- High to Low



Unique Collections Earbuds, Earphones, Headset and remote...  
White, In the Ear



iGreenPro White iGP Audio 3.5mm Male To x2 3.5mm Female...  
iOS

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# How to augment queries in Ecommerce

- Use the product pages, e.g., product descriptions
  - Use query logs --> basically, learn from past user behavior
  - We will focus on using query logs
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# CASE STUDY 1

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# Graph based augmentation

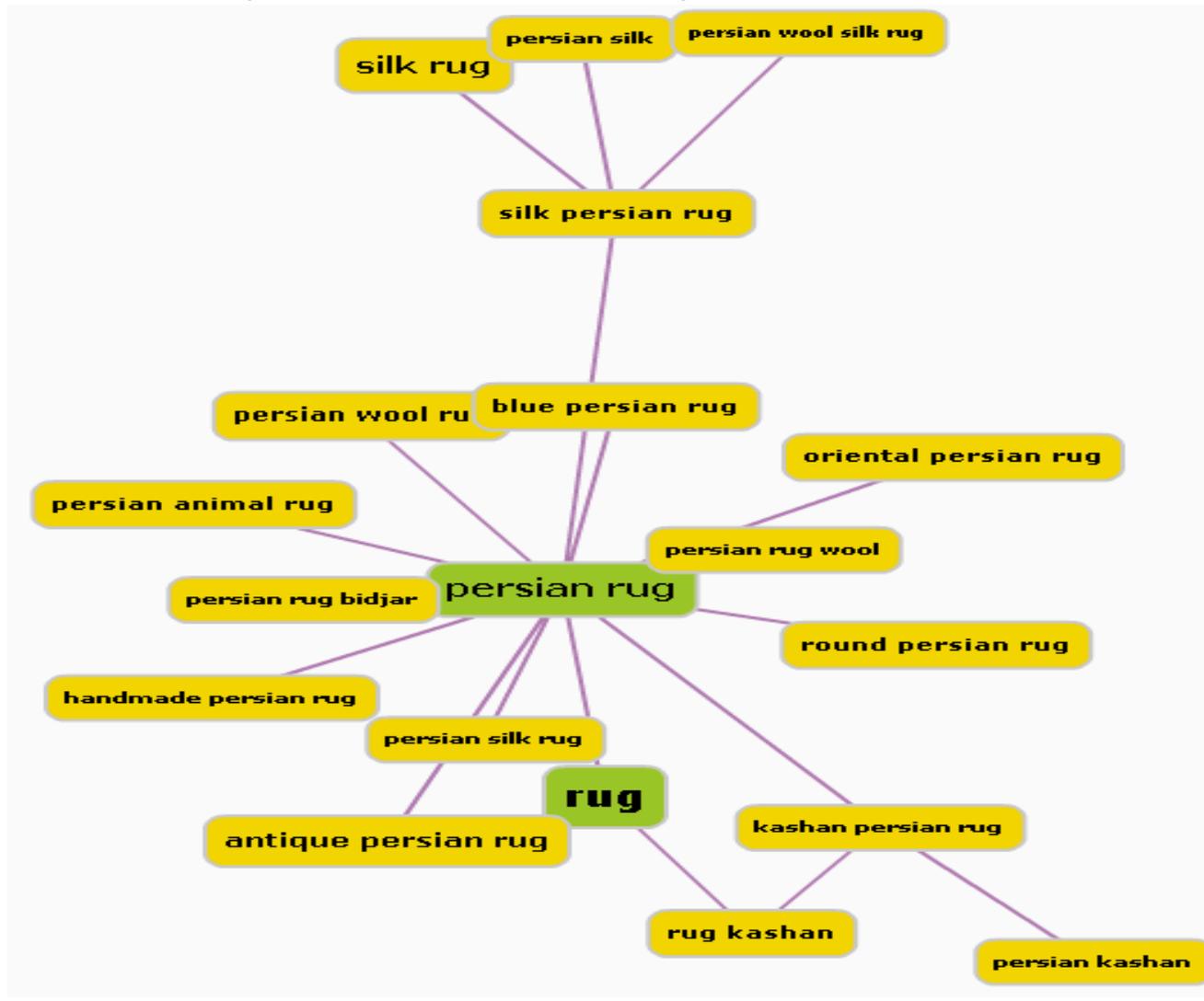
- A graph-based query augmentation method developed by eBay:
  - Inferring semantic query relations from collective user behavior, Parikh et al., CIKM 2008
  - Each query considered to be a bag of distinct words
  - Build a graph
    - Each node is a query
    - Edges between nodes (queries) added based on various estimates of similarity between queries
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# Query similarity: textual

- Connect a query  $q$  to
    - All queries that can be formed by adding one or more terms to  $q$  (specializations)
    - All queries that can be formed by removing one or more terms from  $q$  (generalizations)
  - Edges
    - Bidirectional: traversal in one direction implies specialization, traversal in reverse implies generalization
    - Can be weighted based on term overlap
-

# Query similarity: textual

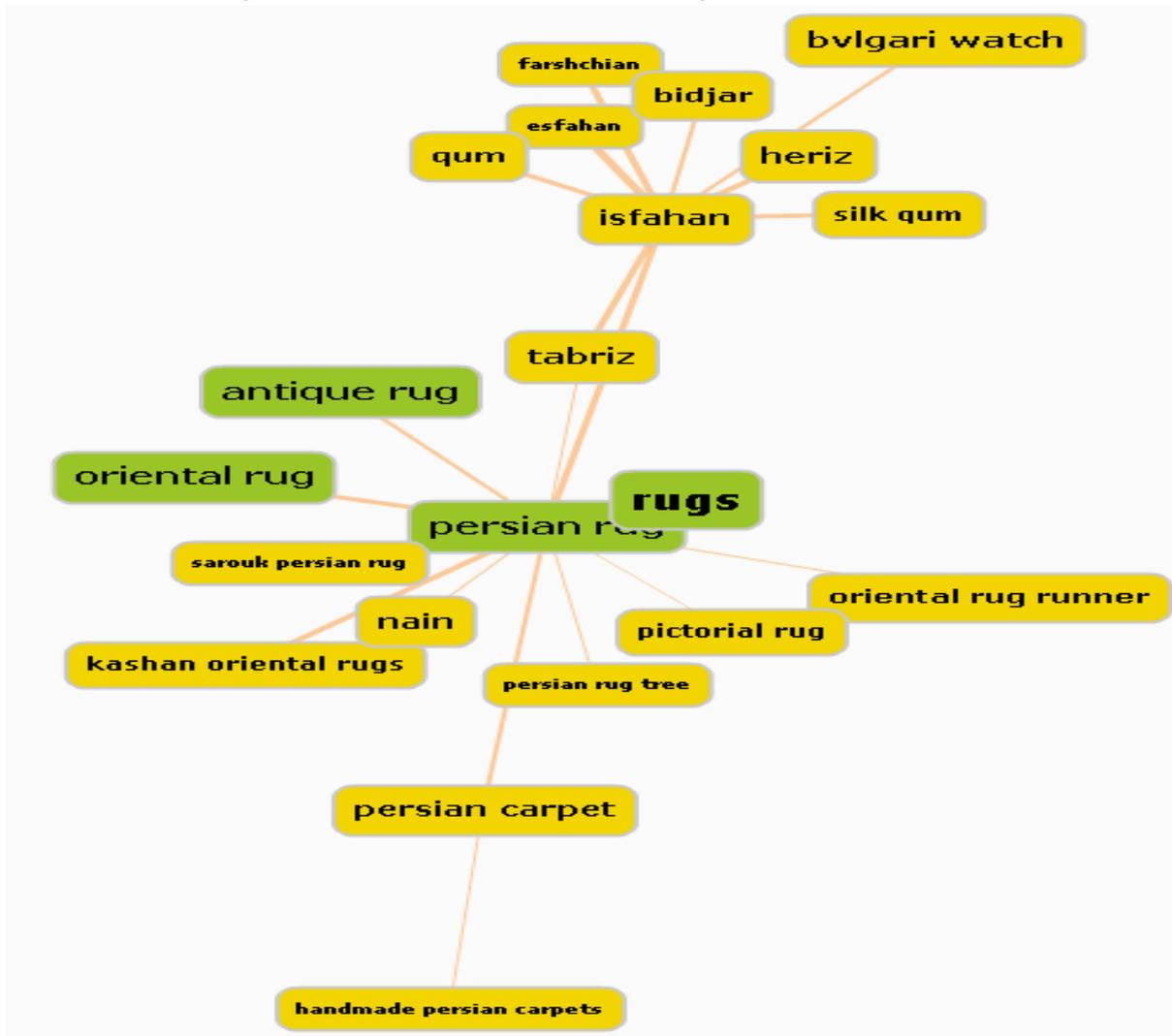


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# Query similarity: user session-based

- If a user issued a sequence of queries during a session  $Q1 \rightarrow Q2 \rightarrow Q3 \rightarrow Q4$ , connect  $Q1$  to  $Q2$ ,  $Q2$  to  $Q3$ ,  $Q3$  to  $Q4$
  - Intuition: user will issue semantically related queries in a session
  - Edges can be weighted based on number of sessions in which a transition occurred
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# Query similarity: user session-based



Can capture more semantics than purely text-based graph

E.g.,

- “rug” and “carpet”

- “isfahan”, “tabriz” are specific types of rugs

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# Query similarity: user session-based

- Concerns:

- Change in user-intent within a session
- Automated bot activity

- Remedies:

- Only consider user sessions where buying occurred
  - Only consider a transition (edge) if it appears in at least three sessions
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# Query similarity: semantic

- Queries mapped to a higher dimensional space where semantic similarity can be measured
  - Look at the item a user buys after issuing a query
    - Words found in Title / Description of item
    - Category, ISBN of item
  - Map the query to the features of the item bought
    - Query gets mapped to a vector in the high dim space
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# Query similarity: semantic

- Mapping of some queries (top features only shown)

| Query        | Features for the Query   |
|--------------|--|
| apple ipod   | gb(4061), gen(4051), mp3(3766), video(3539),<br>player(3164), black(3101), nano(3004),<br>silver(2959)           |
| apple dishes | franciscan(8721), butter(4198), glass(3974),<br>small(3045), logo(2887), mark(2887),<br>vintage(2721), usa(2655) |

|                    |  |
|--------------------|--|
| j k rowling        | potter(5412), harry(5395), 1st(5378),<br>sorcerers(5069), stone(4521), signed(3254),<br>chamber(2702)      |
| 1st sorcerer stone | sorcerers(11177), harry(6573), potter(6573),<br>u(3402), american(3402), dj(3303), ed(3220),<br>true(2981) |

# Query similarity: semantic

- A query: a vector in a high-dimension space
- Semantic similarity between two queries: dot product of the corresponding vectors

|                 |                |                                 |       |
|-----------------|----------------|---------------------------------|-------|
| jessica alba    | rosario dawson | Film celebrities                | 0.728 |
| zune            | black zune     | Generalization / Specialization | 0.918 |
| harry potter    | j k rowling    | Book character / Book author    | 0.631 |
| ps2             | playstation 2  | Abbreviation / Full Name        | 0.891 |
| apple player    | apple dishes   | None other than one common word | 0.000 |
| jessica simpson | shoes          | Brand / Product                 | 0.796 |

# Query similarity: semantic



Only those edges shown whose similarity value is at least 0.50

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# Query similarity: use which measure?

- Studied 3 similarity measures between queries: textual, session-based, semantic
  - Each similarity measure has pros and cons
    - Textual similarity does not capture semantic similarity
    - Semantic similarity and session-based similarity can capture many more augmentations
    - Textual similarity is the only usable method for new queries
    - Session and semantic similarity useful only when a query has seen sufficient activity
    - Session based similarity might have noise due to user intent change
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# Query similarity: use which measure?

- eBay used linear combination of all three similarity measures to form a Semantic Query Network
  - The Semantic Query Network was used to suggest augmented queries to users
  - Details: Inferring semantic query relations from collective user behavior, Parikh et al., CIKM 2008
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## **CASE STUDY 2**

# **HELPING USERS RECOVER FROM BAD QUERIES**

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# Bad queries

- **Zero-recall queries:** queries which do not return any matching item
    - More verbose than non zero-recall queries
    - Close to being unique: repetition factor of 1.4, compared to 20 for non zero-recall queries
  - Why do some queries not return any result?
    - Usually too verbose
    - Buyer may not know domain-specific terms
    - Temporal volatility of item space
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# How do users deal with zero recall?

- Two types of users
    - **Novice users** – who are new to the ecommerce site
    - **Power users** – experienced in using the site
    - Differentiated based on how much they have spent in buying items on the ecommerce site
  
  - The two types of users deal differently with zero recall queries
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# How do users deal with zero recall?

- Novice user

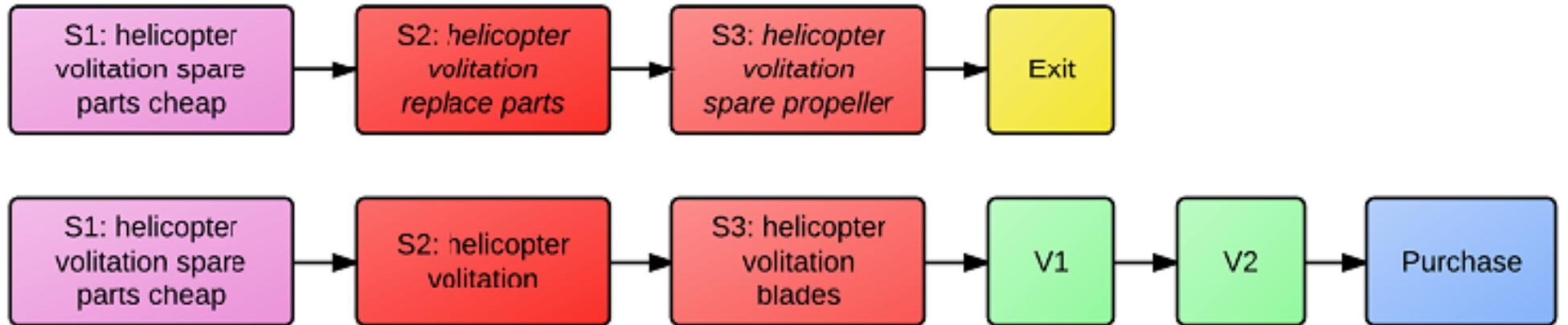
- Twice more likely to give up and exit, after seeing zero results
- Depend on assistive technologies (e.g., suggested queries) to recover

- Power user

- Usually re-formulate queries and continue trying to get relevant items
  - Prefer to re-formulate queries themselves and recover
  - Algorithms can learn from how they recover
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# Example novice and power user

## Novice user



## Power user

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# How to recover from zero-recall queries?

- Primary reason for zero-recall queries:
    - Too verbose queries
    - Contain extra terms which do not match any item
    - “small carry on bag for air plane” vs. “carry on bag”
  - Possible way to recovery: delete some terms
    - Which terms to delete?
    - Deleting important terms → information loss
    - Same term can have varying importance based on query context: “gap wool blazer” vs. “spark gap transmitter”
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# Which terms to delete in queries?

- Learn which terms to delete, from prior user behavior (query logs)
    - [A Study of Query Term Deletion using Large-scale Ecommerce Search Logs, Yang et al., ECIR 2014](#)
  - Identify query transitions  $q1 \rightarrow q2$  such that
    - $q1$  did not lead to any click activity on results
    - $q2$  led to one or more clicks on results
    - $q2$  was formed by the user [deleting one term](#) from  $q1$
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# Which terms to delete?

- Given: a query, a term in the query, category of the query (38 meta-categories from Ebay)
    - Train a logistic regression classifier to predict the probability of the term being deleted
    - Training instances  $(t, q, y)$ :  $t$  is included in query  $q$ ,  $y=1$  if  $t$  was deleted by user, 0 otherwise
  - Using **query-dependent features for a term**
    - Three types of features: lexical, history-based, context
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# Query-dependent features of a term

- Linguistic and lexical features
    - Whether term is conjunction/adjective/numeric/brand name
    - Term importance: probability of term appearing in the product title, conditioned on its probability of appearing in the product description
  - History-based features
    - Deletion history: how often the term was deleted from queries in this category
    - Rareness (similar to IDF)
    - Is-rightmost-term (users tend to delete right-most term)
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# Query-dependent features of a term

- Context features: textual context of the term in the given query
    - Collocations: lexical forms of the neighboring words
    - Point-wise mutual information between all pairs of terms in the query, based on frequencies of the two terms in the query logs under the particular category
  - A separate logistic regression predictor trained for each query category
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# Few insights on term deletion

- History-based and context-based features equally important across all categories
  - Importance of linguistic and lexical features vary greatly across categories
    - Adjectives are important for 'clothing' category, but not for 'computer' category
  - Brand names are important
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